



# Start With Pente

**Partner Quick Start Guide**

*February 2024*

## How do I Start with Pente?

With the Start with Pente program and the HyperCore Cloud, you will be able to order, deploy and orchestrate quickly and easily.

To get started, selling the Pente HyperCore Cloud private cellular solution, you will be fully onboarded with training and access to your Control Center. This is the hub and where you will be able to do everything – from setting up new customers to adding edges and radios, to provisioning SIMs/eSIMs to monitoring and reporting.

For specific details regarding training, service and support, please see your reseller agreement.

**If you need additional information or general assistance, do not hesitate to contact us:**

**Sales:** [sales@pntenetworks.com](mailto:sales@pntenetworks.com)

**Support:** [support@pntenetworks.com](mailto:support@pntenetworks.com)

**Orders:** [orders@pntenetworks.com](mailto:orders@pntenetworks.com)

# 1. Quoting and Ordering

When you have an opportunity, getting a quote and submitting an order is a streamlined process.

- Access the Pente Sales Quote form (INSERT LINK TO PORTAL WITH FORM?)
- Enter as much information as possible and select the appropriate products and quantities from the drop down menu on the form:

Product Part Number and Description	Quantity	One-Time	One-Time Total	Monthly	Annual
HCC-START: HyperCore Cloud Starter Kit*			\$ -		\$ -
HCC-START-PLUS: HyperCore Cloud Starter Kit Plus*			\$ -		\$ -
HCC-CTRL-SW: HyperCore Cloud Control Center			\$ -		\$ -
HCC-MINI-EPC: HyperCore Cloud EdgeMini			\$ -		\$ -
HCC-MAX-EPC: HyperCore Cloud EdgeMax			\$ -		\$ -
HCC-SURV-SW: HyperCore Cloud Survivability			\$ -		\$ -
HCC-ENB-SW: HyperCore Cloud eNodeB Connect			\$ -		\$ -
<b>HCC-LTE-SIM</b>			\$ -		\$ -
HCC-ESIM-SW			\$ -		\$ -
OTHER EDGE			\$ -		\$ -
HC-CTRL-AIO-SW: HyperCore All-In-One Control Center and Edge					
HCC-HC-VM: Virtual edge appliance					
				<b>TOTAL QUOTE</b>	<b>\$ -</b>

- Send completed form to [sales@pentenetworks.com](mailto:sales@pentenetworks.com) for review.
- Our sales team will review the requirements and products and then send the finalized quote with unique quote identifier to you for signoff.
- Send the signed quote and your company PO to [orders@pentenetworks.com](mailto:orders@pentenetworks.com)
- You will receive an order confirmation via email.
- You will then either receive a shipping notification via email or instructions for accessing and installing virtual products when ready for delivery.

# 2. Support

Full details about your service and support levels are outlined in your reseller agreement, you can quickly access our support team – and review the status of all your tickets – in our online system [support.pentenetworks.com](http://support.pentenetworks.com)

For user guide on how to use our ticketing system or to request additional users, please visit [pentenetworks.com/support](http://pentenetworks.com/support) or email us at [support@pentenetworks.com](mailto:support@pentenetworks.com).

## **About Pente Networks**

Pente provides a cloud-based private cellular network orchestration platform that enable the fastest implementation for LTE and 5G private networks. Today, the Pente platform manages millions of IT-grade SIMs in devices around the globe on networks serving corporate enterprise, education, manufacturing, military and defense and many others.

Pente's flagship product, the HyperCore Cloud platform, works with any RAN infrastructure and includes over 700 APIs for fast IT integration - simplifying that deployment, monitoring, reporting, management, and future scaling, all from a unified portal.

For more information, visit us:

**[www.pentenetworks.com](http://www.pentenetworks.com)**